MallikarjunBelgavimath,27years

MBA:Marketing(Major),HumanResources(Minor)

Career Objective:

To Secure a responsible career opportunity to fully utilize my training and skills, while making a significant contribution to the success of the company**.**

Profile Summary:

Having Over all**1.5yearsofExperience**inStoreOperationsas"**Department Manager**" with
Avenue Supermarts Ltd(DMart).

ComputerSkills**:**

OfficeTools**:**MSOffice,AdvancedExcel. Operating
Systems **:** SAPRetail Soft.

Roles and Responsibilities

Department Manager:

- Supervise various departments like Warehouse,Purchase,Accounts,GRN,Cash,HumanResource, Floor, Facility and House keeping.
- Conducting various Audits monthly wise with the help of internal Audit team like Stock check audit, FSSAI audit, Process audit, Fire & Safety audit and Spot audits.
- GRN of invoices in two way matching.
- Supervise Debit note, Credit note&Carriage inwards,carriageOutwards.
- Responsible for smooth operations ofs tore.
- Shrinkagecontrolandmanpowerplanning&allocationstovariousdepartments.
- Directed, Trained and Motivated employees to understand,follow and promote company policies, mission & vision.
- Determined staff promotions and demotions, and terminated employees when necessary.
- Sales analysis and monitoring stock positions(Inventory management).
- Coordinating the store Annual day,Officers lunch,Diwali lunch and Umang celebrations in the store.

EducationalDetails:

Course	Specializations	University/Board	Institute	Year	Percentage
MBA	Marketing &HumanResources	KarnatakUniversity, Dharwad	KLE'sInstituteofManagement Studies & Research, Hubli	2019-21	ISEM 64.1 IISEM 72.64 IIISEM 68.9 IVSEM 65.06
B.E	Civil	Visvesvaraya Technological, University Belagavi	S.G.Balekundri Institute Of Technology , Belagavi	2019	SGPA5.99
P.U.C	Science	Karnataka Board of Pre-University Education Department,Bangalore	Govindram Seksaria PU Collage ,Belagavi	2014	55.55
SSLC	General	Karnataka Secondary Education Examination Board,Bangalore	Gokak Education Society's Secondary School,Gokak	2012	82.56

PracticalExperience:	SummerInternship,Duration :60Days

Organization:RELIANCE   **Industry:RETAIL**
ProjectTitle:A Study on Customer perception Towards Reliance Digital Store In HUBLICity   **Area:MARKETING**

OBJECTIVEOFTHESTUDY
- To understand the retail industry.
- To analyze the customer perception towards quality,store service ,pricing of products,location.
- To analyze the customer perception towards ambience of store

FINDINGS
- It is found that 35.33% customer are visiting to reliance digital are agreed for store cleaning and 8% customer are disagreed about store cleaning.

- It is concluded that 33.33% customer are visiting to reliance digital are stongly agrred for providing sufiicent information boards and 6.67% customer are strongly disagree for providing information boards.

OtherInformation:

- Languages Known :English,Hindi,KannadaAndMarathi
- Interest Areas :ReadingBooks,PlayingGames
- Certificationcourse: Fundamental digital marketing,Googleanalytics,Elements of AI,Microsoft advertising certified Professional.
- ContactDetails : +91-9880948938
- EmailID : msbelgavimath@gmail.com
- Achievement :Had participated international E conference.